Dave C Mitchell
Annual Regional Conference
Centurion, South Africa
September 2006



Southern African Development Community (SADC)





The project was launched in 1996 to:

- Assist individual SADC countries to define a domestic payment strategy and a development plan; and
- Define a co-ordinated regional approach to cross-border payment, taking into consideration the implications for trade, central bank policy, foreign exchange positions and control.



Project Vision

- Each SADC country has :
 - An efficient and effective payment system
 - Internationally acceptable
 - Interlinked within the region
 - Supporting the SADC aims of :
 - -Free trade



Reason for the report

- Report to the SADC Committee of Central Bank Governors (CCBG) on the full status of the project since its inception.
- Highlight the impact of World Bank assistance in the development of the regional payment systems.
- Highlight challenges and opportunities for further development of payment systems in the region.

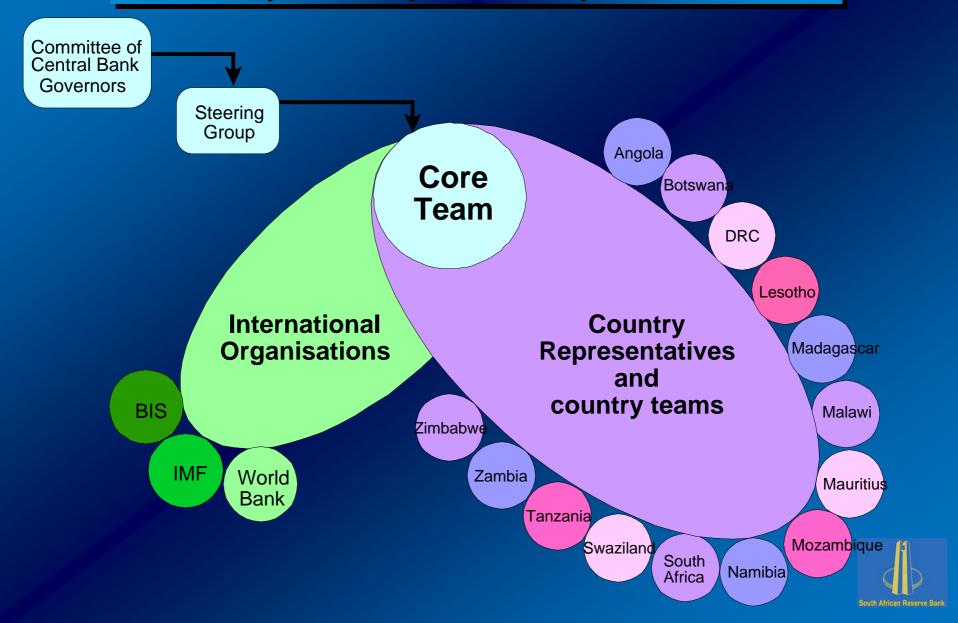


Structure of the report

- Historical background of the SADC Payment System Project.
- The strategic process of modernisation of regional payment systems.
- Projects (within the project) undertaken since 1996.
- Peer review or self-assessment using the FSAP Guidance Note.
- Capacity building issues that have been identified and that need attention.



The Payment System Project Structure



- Comment on Seychelles, DRC and Madagascar
 - Seychelles
 - DRC
 - Sensitisation Workshop March 2005
 - Madagascar
 - CCBG Secretariat Introductory Workshop



- Different approaches to Modernisation
 - Pure strategic approach
 - Model-based approach
 - Operational approach



Strategic Process

- Project launch
- Sensitisation
- Information gathering and stocktaking
- Vision and strategy formulation
- Conceptual design
- Business process specification
- Technical specification
- Procurement
- Development
- Implementation



- Project Launch
 - Involve all key stake-holders
 - Appoint the champion project leader
 - Analyse budgetary requirements
 - Ensure top management support governor level



- Sensitisation / Orientation
 - Raise awareness about payment system issues
 - Common understanding and terminology
 - Identify challenges and opportunities
 - Achieve buy-in by key stakeholders



- Information Gathering / Stocktaking
 - Objective
 - Analyse the current NPS
 - Prepare a report detailing the current situation
 - Identify issues and user needs, strengths and weaknesses
 - Make preliminary suggestion on the way forward



Vision and Strategy Formulation

- Vision
 - Desired long term characteristics of the new NPS
- Fundamental principles
 - Principles guiding the development, deployment and management of NPS
- Critical success factors
 - Yardstick against which success will be measured
- Strategies
 - Aligning the current system with the desired NPS



- Conceptual Design
 - High level design of business processes and support mechanism
 - The payment process
 - The clearing process
 - The settlement process
 - Roles and responsibilities of various players



- Technical Specification
 - Hardware and software requirements
 - Instrument and message standards
 - System availability
 - Security features

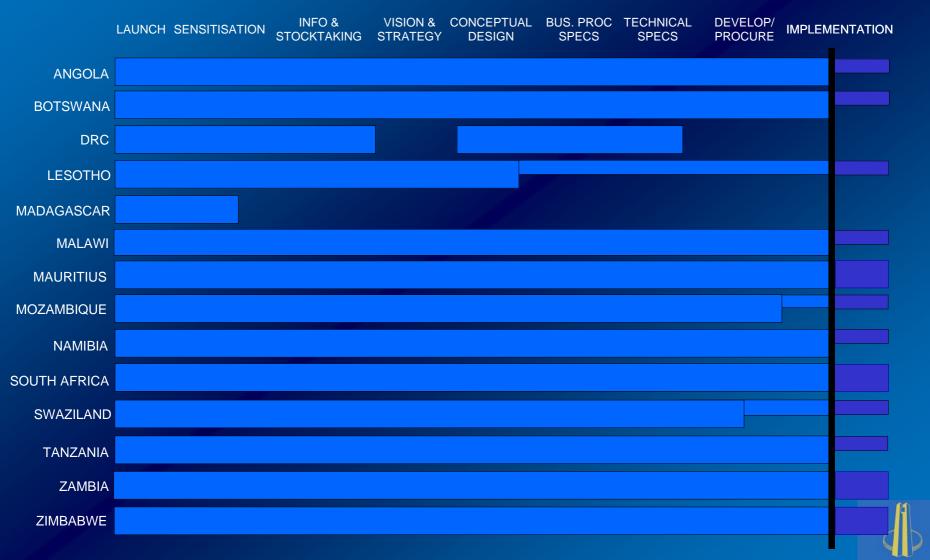


- Procurement, Development & Implementation
 - RFP and bidding
 - Analysis and selection of bidders
 - Time, cost and strategic requirements
 - Implementation



SADC Modernisation





- Projects undertaken under the funding of the first World Bank IDF Grant
 - The Green Book
 - Sensitisation workshops and annual regional conferences
 - Other workshops
 - SADC/BIS 1998
 - Harmonisation
 - Focus groups



- Projects undertaken under the funding of the first World Bank IDF Grant (cont.)
 - Training workshops and courses
 - Clearing
 - Payment System Principles
 - Strategic Management
 - Business Analysis



- Projects undertaken under the funding of the first World Bank IDF Grant (cont.)
 - Profiling initiative (psychometric analysis)
 - Video project
 - Newsletter
 - The SADC Central Bankers Website
 - SADC Guide to Developing a Strategic Framework for Payment System Modernisation (The Guide)



- Details of Expenditure Summary First Grant : Period 1997 to 2002
 - Workshops and conferences
 - Training Workshops and capacity building
 - Country Leaders' meetings
 - SADC Newsletter Vulindlela
 - Guide to Developing Payment System Development
 - Profiling/ Psychometric testing
 - Video Project
 - IT Forum and Harmonisation Initiatives incl. ESAF
 - Sensitisation workshops
 - Total

USD 500,000.00

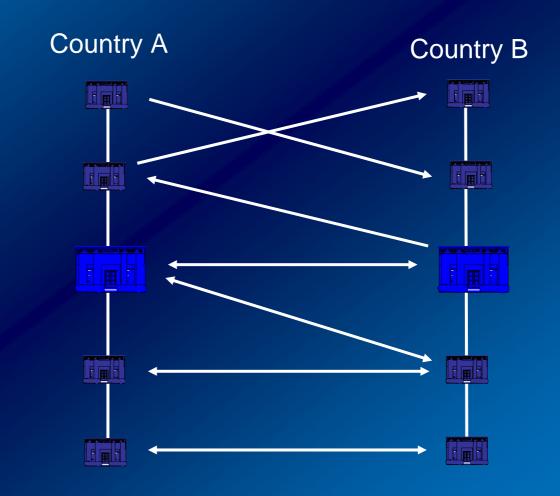
- Self-funding The SADC-suitable RTGS Project
 - 2000 Vision and Strategy completion
 - RTGS the common thread
 - Project launched to determine common business and systems requirements
 - Economies of scale, capacity building and negotiating power
 - 2 vendors recommended to CCBG
 - Cost US\$42 857,00



- Projects under the funding of the Second World Bank IDF Grant
 - SADC Cross-border settlement model initiatives
 - Cross-border Model Workshop July 2004
 - Focus on Principles
 - Cross-border Model Workshop June 2005
 - Focus on Models
 - Presentation to CCBG in September 2005



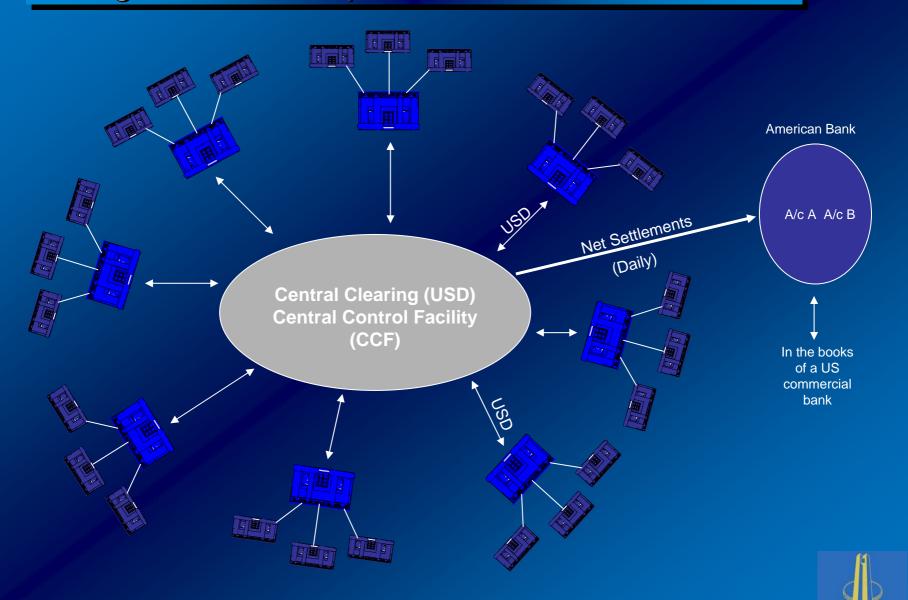
SADC Correspondent Banking



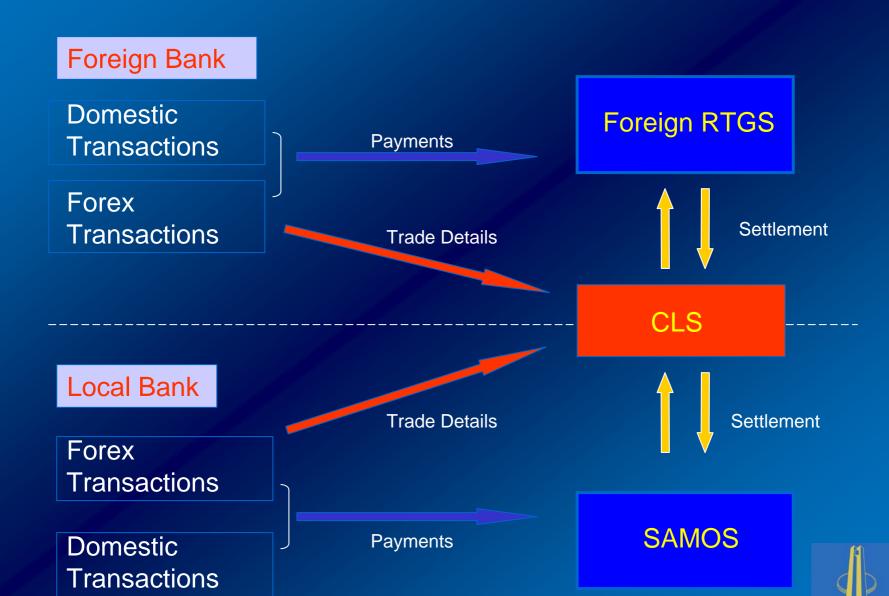




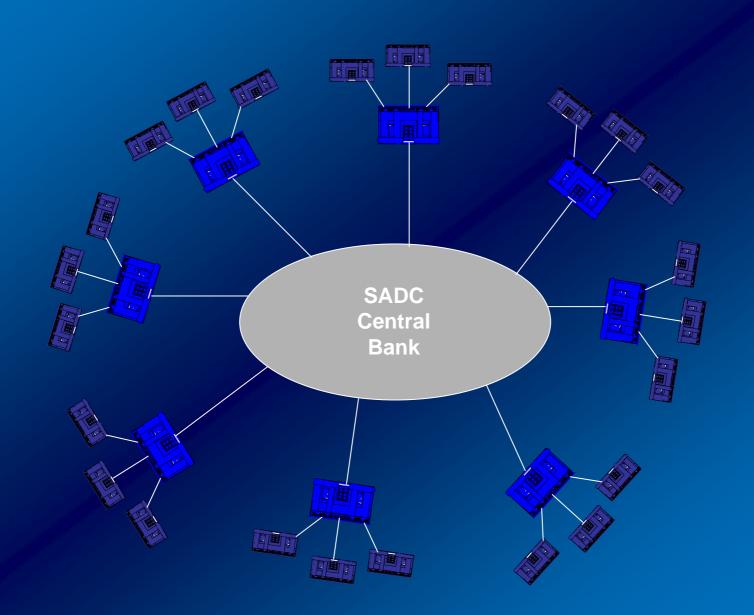
Single US correspondent



Multiple currency

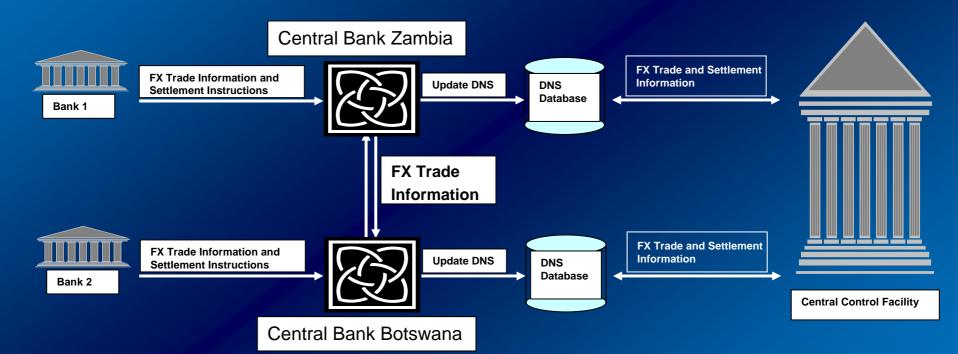


Macro economic convergance





A proposed model





- Supporting workshops and seminars held during the Second World Bank IDF Grant
 - Country Leaders' Meeting & Workshop May 2003
 - Annual Regional Conference Sept. 2003
 - Annual Regional Conference Sept. 2004
 - CPSS/SADC Conference February 2005
 - DRC Sensitisation Workshop March 2005
 - FSAP Preparatory Workshop October 2005
 - Self Assessment (FSAP) Workshop March
 2006

- International contributions
 - BIS CPSIPS
 - General Guidance for National Payment
 System Development



Details of Expenditure - Summary – Grant No. 2 : Period 2003 to 2006

Workshops, meetings and Conferences

- Country leaders' meeting (June 2003)
- Annual Regional Conference (2003)
- Cross-border workshop
- Annual Regional Conferences
- CPSS/ SADC conference
- DRC Sensitisation workshop -2005
- Cross-border settlement model
- FSAP Workshops
- Sub-Total
- Video Project maintenance
- SADC Newsletter
- Consultants
- Grand Total

USD 416,500.00



- FSAP Self Assessment
 - In August 2005 Country Leaders agreed on importance for region
 - Would allow evaluation in terms of CPSIPS
 - Would show progress made and compliance to World Bank
 - Finalised at workshop in March 2006



Systemically Important Payment Systems (SIPS)

<u>Country</u>	<u>RTGS</u>	ECH / Cheques
Angola	X	
Botswana		X
DRC	-	
Lesotho		X
Madagascar	_	-
Malawi	X	
Mauritius	X	
Mozambique		X
Namibia	X	
South Africa	X	
Swaziland		X
Tanzania	X	
Zambia	X	
Zimbabwe	X	



Core Principles for SIPS

Core Principle	Observed	Broadly Observed	Partly Observed	Non Observed	Not Applicable
CP 1	6	3	3	0	2
CP 2	8	3	1	0	2
CP 3	7	5	0	0	2
CP 4	8	3	1	0	2
CP 5	2	2	2	0	6
CP 6	12	0	0	0	2
CP 7	5	7	0	0	2
CP 8	7	4	1	0	2
CP 9	6	5	1	0	2
CP 10	9	3	0	0	2

Central Bank Responsibilities

Central Bank Responsib ilities	Observed	Broadly Observed	Partly Observed	Non Observed	Not Applicable
CBR A	11	1	0	0	2
CBR B	4	7	1	0	2
CBR C	4	4	2	0	4
CBR D	12	0	0	0	2



- The Way Forward and issues outstanding in the SADC Region
 - Regional
 - Oversight
 - Remittances
 - Securities systems
 - Capacity building
 - Updated statistics



- The Way Forward and issues outstanding in the SADC Region (cont.)
 - Individual projects
 - Capacity building and assistance to DRC and Madagascar
 - Funding
 - Funding from external sources
 - Self funding



Acknowledgements

